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ROOFTOP PV IN 2014 – THE CLASH BETWEEN OPPORTUNITY AND CHALLENGE

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Opportunity – **Feed-in-Tariff** for Rooftop PV ("Tariff")

- Entitled to receive Tariff for electricity produced
 - producers of electricity or heat from production facilities up to 1 MW or 2 MW in case of high efficiency cogeneration from biomass

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Option in favor of feed-in-tariff

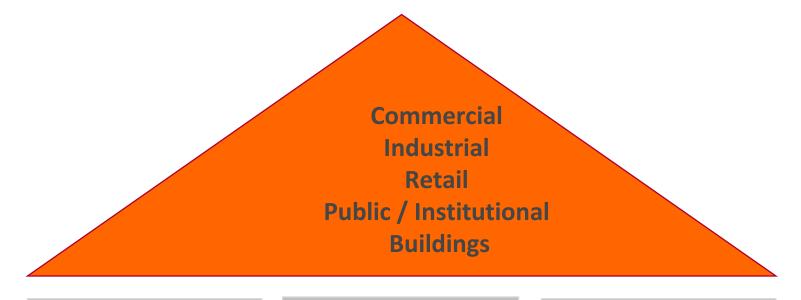
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Accreditation request

Note: legal framework is not in force yet!



Opportunity – Location (1)



Developer owns building

Developer rents rooftop

Developer constitutes

beneficial interest (uzufruct)

over rooftop



Opportunity – Location (2)

Commercial
Industrial
Retail
Buildings

- Total or partial grid independence
- Lower electricity costs
- Higher energy efficiency factor Directive 2012/27/EU to be transposed into national legislation

Buildings of Public Authorities

Directive 2012/27/EU + Law no. 159/2013

- Long term strategy for energy consume buildings -> zero (April 30, 2014)
- Role model of public authorities yearly 2 energy efficiency measures (GEO22/2008)
- PPP bill is currently under debate and approval



Challenges – How to Secure Right to Use Rooftop

- Conflict
 - Real right vs. personal right
- **BP** issued only based on **real right** unless *provisory construction*
 - Provisory construction: Annex 2 Law. 50/1991 "limited period of existence" ("durată de existență limitată"), "easy dismounting possible" ("permit demontarea rapidă"), "reduced dimensions" ("dimensiuni reduse")
 - Provisory constructions may be erected based on personal rights
 - Art. 693 new Civil Code reference to "land" ("teren") ► Superficies on rooftop excluded?
- Possible real right, other than ownership and superficies beneficial interest (Rom. drept de uzufruct)
 - Art. 703 new Civil Code right to use a good (mobile or imobile) belonging to another person, in the same manner as its owner, but having the obligation to preserve its substance
- Possible solutions
 - ► **Lease** or
 - **▶** Beneficial Interest Agreement



Challenges – How to Secure Right over PV Installation

- If construction not based on Superficies agreement
 - ► <u>Issue: Immobile artificial accession ("Accesiunea imobiliară artificială")</u>
 - Solution: exact stipulation in lease agreement / beneficial interest agreement with respect to preservation of ownership over PV installation
 - Challenge: not insolvency proof



Challenges – Securing PV Installation from Insolvency Risk of Building Owner

- Art. 86 para. 1 Law 85/2006
 - "In view of maximizing the value of the debtor's assets, the insolvency administrator may cancel any contract, <u>unexpired lease agreements</u> or <u>any other</u> <u>long term contracts</u>, provided these contracts have not been <u>totally or significantly</u> <u>executed</u> by <u>all parties</u>"
- The very fundament of your rooftop PV investment Lease Agreement / Beneficial Interest Agreement for use of rooftop is thus **not** insolvency proof
- Possible solutions
 - conventional preemption right to be executed according to Art. 1738 new Civil
 Code in case of insolvency of building owner



Conclusions

- Legal framework not in force yet
- 2. Lack of legal solutions tailored on the specifics of rooftop PV projects
- 3. Lack of focused legislative vision beginning with town planning issues through all necessary permits and prior approvals up to the building permit / SUP
- 4. Coherent legislative vision re taxation PV rooftop investments (equipments vs. buildings) e.g. "investment value" for BP issuance fee; building tax

TAILOR MADE
CONTRACTUAL CONSTELLATIONS

SUCCESFUL SOLUTION
ROOFTOP PV INVESTMENT OPPORTUNITY



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